



Instructor Led Class to prepare for December 2010 CSCP CBT Exam

Topic:	Certified Supply Chain Professional - CSCP
When:	Monday, 20 Sept 2010 05:30 PM to 08:30 PM 20 Sep through 13 Dec 2010 <i>(13 sessions, ~weekly, see page 4 for details)</i>
Instructor:	Fred Heintz, CPIM, CIRM, CSCP
Location:	The MDC Training Center 125 Maxim Road Hartford, CT 06114 Office Telephone: 860-278-5850
Attire:	Casual attire is encouraged.
Cost: Payment due before first class Mail checks to: APICS Hartford County Chapter #6 Inc. PO Box 2396 Hartford, CT 06146-2396	Members: \$1,999.00 Non Members: \$2,199.00 *Cost Includes Participant Guides <i>Late registration fee after the deadline = \$99.00.</i> <i>Payment must be received before the start of class.</i>
Advance Registration: <i>Advance Registration Discount through</i> <u>Friday, 03 Sep 2010</u>	Visit www.APICS-Hartford.org for online event information, registration, and charge card payment. E-MAIL: VP-Education@APICS-Hartford.com Telephone: (860) 325-2166

Critical CSCP Dates to remember:

10/08/10: CSCP December 2010 Exam Eligibility Application Due Date
 10/22/10: CSCP December 2010 Exam Registration Due Date
 12/04/10: CSCP Pencil & Paper Exam Administration
 12/04/2010 – 01/15/2011: CBT Exam Window

- NOTE: The CSCP is now available via computer-based testing (CBT) as well as in paper and pencil format. If you register for the paper and pencil version of the CSCP exam, you will NOT have the opportunity to switch to the CBT version of the exam. Likewise, you will not be able to switch from CBT to paper and pencil.
- New England pencil and paper exam site is in Worcester, MA.
- CT CBT – Computer Based Testing test sites are in Wethersfield & Wallingford.
- Candidates must obtain eligibility at least two weeks prior to scheduling their APICS CSCP CBT exam.



APICS Certification as a Supply Chain Professional CSCP

Earning an APICS certification can take you from a qualified candidate to a sought-after expert. Around the world, APICS certification designees are recognized, promoted, hired, and paid more.

Especially in today's growing and changing supply chain management field, to maintain your competitive edge, you must continuously increase your knowledge, skills, and expertise. Stay competitive with the APICS Certified Supply Chain Professional certification.

What is the APICS CSCP?

The APICS CSCP brings your company's entire value chain into perspective. By giving you a truly end-to-end view of the supply chain, you become the expert, not just within your organization's walls—you become the global expert.

From manufacturing to service, in business and consumer markets, the increasingly important role of effective supply chain management affects all organizations. Customer expectations are high—with the APICS CSCP, you can ensure that your company not only meets, but exceeds them.

Who are APICS CSCP Designees?

- Professionals seeking in-depth knowledge and understanding of their entire supply chain.
- Employees hoping to boost productivity and collaboration.
- Innovators promoting **global** supply chain management.
- Managers working to affect lead time, inventory, productivity, and the bottom line.
- Hard workers trying to move forward in their careers.



Course Content Outline

- I. Supply Chain Management (SCM) Fundamentals (30%)
 - A. Overview of supply chain management
 - B. Aligning supply chain management with corporate strategy
 - C. Managing the supply chain
 - D. Continuous improvement
- II. Building a Competitive Infrastructure (20%)
 - A. Demand planning
 - B. Product design considerations – (Involving suppliers sooner in new product development opportunities)
 - C. Manufacturing planning and controlling
 - D. Logistics
- III. Managing Customer and Supplier Relationships (30%)
 - A. Customer relationship management (CRM)
 - B. Supplier relationship management (SRM)
 - C. Keys to effective relationship management
 - D. Integrated customer/supplier relationship management
- IV. Using Information Technology (IT) to Enable Supply Chain Management (20%)
 - A. Role of IT in the supply chain
 - B. ERP in supply chain management
 - C. Innovative technologies and their uses
 - D. Using IT to enhance supply chain performance (how tool enhances)
 - E. eBusiness



This class will provide all courseware, including:

1. CSCP Learning System (All 4 modules),
2. the Student Slide Booklet,
3. Progress Checks,
4. online review and practice testing tools, and
5. One year APICS membership for non-members.

Class meeting schedule: Every Monday evening 5:30 to 8:30 from Sep 20th through Dec 13th (13 sessions).

- Class 1: Introduce Course and module 1 Section A
- Class 2: Module 1 sections B&C
- Class 3: Module 1 finish C & section D, review Module 1 test
- Class 4: Module 2 sections A&B
- Class 5: Module 2 section C
- Class 6: Module 2 section D, review Module 2 test
- Class 7: Module 3 section A & B
- Class 8: Module 3 finish section B & section C
- Class 9: Module 3 section D and review Module 3 test
- Class 10: Module 4 Section A
- Class 11: Module 4 Sections B & C
- Class 12: Module 4 Sections D & E, review module 4 test
- Class 13: Review all four sections – Complete & review final exam

Instructor monitoring and mentoring is also included for each participant. There is an on-line pre-test that students take to show strengths and weaknesses that the class needs to concentrate on. It is recommended the students take the CSCP exam within 3 weeks of finishing the course. Instructor monitoring and mentoring is also included for each participant.

Participants are responsible for:

- Secure CSCP Exam eligibility
- Securing CSCP Exam reservation



Short biography for Instructor:

About:

Fred Heintz, CPIM, CIRM, CSCP

Fred has extensive experience implementing ERP systems and discrete applications, from a simple one plant manufacturing implementations to a global single instance SAP ERP program. He has worked on over twenty successful installations, with software for Distribution as well as the Manufacturing Planning side of the business.

His ability to guide the organization through the changes required by new software is enhanced by the ability to quickly grasp those business processes crucial to the company's success. Changing processes, while keeping the business core competencies, is crucial to maximizing the effectiveness of any software implementation.

Fred guides organizations skillfully through the cultural and organizational changes required to implement new information systems.

Fred has a Bachelor of Science degree in Finance from Central Connecticut State University where he graduated with high honors. He has achieved CPIM, CIRM, and CSCP certifications, and is an instructor and active member of the Hartford Chapter of APICS, currently serving as it's President.